

2012 AWARDS OF EXCELLENCE WINNERS!

The 2012 Remco POOL OF THE YEAR AWARD



Aquarius Swimming Pools

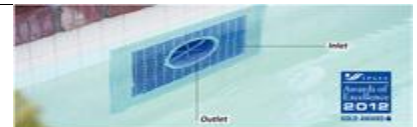


Aquarius Swimming Pools

The 2012 POOLSIDE Magazine PRODUCT INNOVATION AWARD



Remco Australia for their SwimJet system



Remco Australia

2012 Savewater! Alliance SUSTAINABILITY AWARD



Waterco for their MultiCyclone Ultra Filtration System



Waterco



Davey Water Products for their PowerMaster eco Pool Pump



Maytronics Australia for their Dolphin supreme M5

“Great job guys! The venue was beautiful, food was great and Dave Hughes was the perfect choice for entertainment. I know how much work goes into running events such as these and would like to congratulate you all on a fabulous event! Thanks again.”

Water Neutral Pool Program Award
- sponsored by Yarra Valley Water



Rainwise Coburg



Rainwise Coburg

Accredited 43 Pools in 2012 (Winners 3 Years Running)

Best Residential Concrete Pool over \$100,000

- sponsored by Rheem Pool Heating



Baden Pools



Baden Pools



Out from the Blue

Best Residential Concrete Pool Under \$100,000

- sponsored by OneSteel Reinforcing



Good Soil and Water



Good Soil and Water



Out from the Blue



McNamara Pools, Courts & Landscapes

Awards Gala Survey : \$100 Winners

We thank all members who participated in the recent on-line Awards Survey. The replies were excellent, and give us valuable direction on planning for next year's extravaganza. It was also a great fillip to record the huge level of satisfaction of attendees.

A great deal of planning goes into each and every event we conduct, none more than the Awards Gala ceremony. Thanks to all SPASA Staff & Board for their contributions. **THE \$100 SPASA WINNERS ARE –**

Ian / Jim's Pool Care & Danielle / Spa Industries

Best Residential Concrete Pool under \$50,000
– sponsored by Davey Water



Goldfish Pools & Landscapes



[Goldfish Pools & Landscapes](#)



[Seaspray Pools](#)

Best Residential Fibreglass Pool Over \$35,000
– sponsored by Boss Polymer



Compass Pools Victoria



[Compass Pools Victoria](#)



[Compass Pools Victoria](#)

Best Residential Fibreglass Pool Under \$35,000
– sponsored by Davey Water



Gordon Avenue Pool & Spa Centre



[Gordon Avenue Pools & Spas](#)



[Leisure Pools Melbourne Central](#)

The complete set of Gala evening pictures & speeches are now loaded onto the Member Section of the website.

If you're after a higher resolution version of an image, just email a copy to:
rose@spasavic.com.au and she'll forward a hi res version to you.

Best Traditional Styled Pool
– sponsored by OneSteel Reinforcing



Aloha Pools



[Aloha Pools](#) and [Elite Pools](#)



Elite Pools



[Aloha Pools](#)

Best Natural Pool
– sponsored by Waterco



PJ Pools & Spas



[PJ Pools & Spas](#)



[Aquarius Swimming Pools](#)

Best Residential Courtyard Pool
– sponsored by POOLSIDE Magazine



Baden Pools



[Baden Pools](#)



[McNamara Pools, Courts & Landscapes](#)

Best Commercial Pool
– sponsored by Spa Industries



Aquarius Swimming Pools



Aquarius Swimming Pools



Aloha Pools

Best Residential Spa
– sponsored by The Pool Enclosure Company



Aloha Pools



Aloha Pools



Aloha Pools

Best In Situ Portable Spa
– sponsored by The Pool Enclosure Company



Endless Spas



Endless Spas

Best Residential, Pre-engineered, Vinyl-Lined, In-Ground Pool
– sponsored by Just Spas



Albatross Swimming Pools



Albatross Swimming Pools

Best Residential Lap Pool
– sponsored by Remco Australia



Aloha Pools



Aloha Pools



Good Soil and Water

Best Residential Pool & Spa Combination
– sponsored by Coulson Tiles



McNamara Pools, Courts & Landscapes



McNamara Pools, Courts & Landscapes



Out from the Blue

Best Pool and/or Spa & Landscape Combination
– sponsored by Remco Australia



Aquarius Swimming Pools



Aquarius Pools



McNamara Pools, Courts & Landscapes

“Everything is great, I think SPASA is doing a great job.”

Best Renovation

– sponsored by Rheem Pool Heating



Aloha Pools



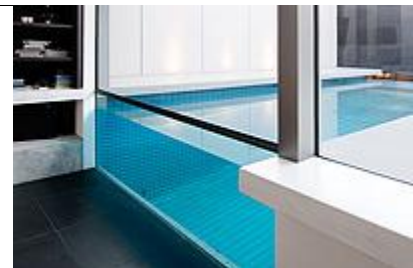
Aloha Pools



Premier Pools, Spa & Renovations

Best Innovative Pool or Spa

– sponsored by Insurance House Group



Out from the Blue



Out from the Blue



Out from the Blue

Best Fibreglass, Acrylic or Vinyl-lined Pool
by a Country Member

– sponsored by Reltech



Gordon Avenue Pools & Spas



Gordon Avenue Pools & Spas



Narellan Pools - Geelong

JUDGES: We're also keen to again acknowledge our Judges: Chairperson - David Luck (David Luck Architecture), Lou Sweeney (The Age), Katelin Butler (Houses magazine), Gary Kilworth (Out From The Blue), Helen Strangos (The Diamond Pool & Spa), Rohan London (Sunlover Heating), Lindsay Hartshorne (Lincoln Pool Equipment), Rob Portbury & Neil Wray. Special thanks also to Darren James (3AW)

Best Concrete Pool by a Country Member
– sponsored by OneSteel Reinforcing



Naughtons Pools & Spas



Naughtons Pools & Spas



Pure Pools

Best Residential Indoor Pool
– sponsored by Aquatics & Recreation Victoria



Aloha Pools



Aloha Pools



Baden Pools

Best Water Feature
– sponsored by Outdoor Design & Living magazine

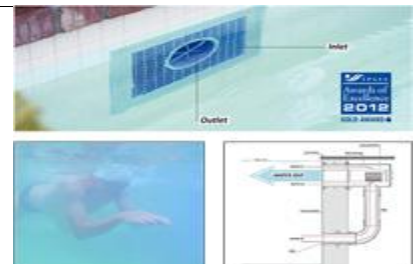


Aloha Pools



Aloha Pools

Best Control, Water Quality or Convenience Product
– sponsored by ARC Fences



Remco Australia - SwimJet



Remco Australia for SwimJet



Spa Industries for their Wi-Fi iSpa Control app

Best Safety Barrier
– sponsored by Builde Permits & Inspections



Frameless Impressions



Frameless Impressions



Tough Glass Worx

Sales Person of the Year - Retail
– sponsored by Waterco



Nicole Roncari



Nicole Roncari from **PJ Pools & Spas**

Sales Person of the Year - Wholesale
– sponsored by Just Spas



Paul Jacobson



Paul Jacobson from **BioLab Australia**

Best Spa Retailer
– sponsored by Rheem Pool Heating



Endless Spas



Endless Spas

Best Pool Shop
– sponsored by Davey Water Products



Naughtons Pools & Spas



Naughtons Pools & Spas

The companies featured in the 2012 Awards of Excellence have been judged as leaders in design, construction, innovation and professionalism across all sectors of the swimming pool & spa industry in Victoria

Our Gold Medal Major Sponsors:






SPASA
Awards of Excellence
2012



WORKING AT HEIGHT REGULATIONS

SOLAR INDUSTRY SEEKING CLARIFICATION

Following recent Bulletin articles regarding responsibility for site safety – we've now been asked to provide clarification from WorkSafe regarding falls prevention (above 2 meters)

The choice of fall prevention control is determined by the assessed risks of the task being undertaken, and so fall prevention control measures may vary from job to job, based on the risk assessment undertaken.

Part 3.3.4 of the Occupational Health and Safety Regulations 2007, sets out the criteria to comply with the control of the risk.

To determine the type of control measure which will control the risk; you would need to determine the risks associated with the job being undertaken so far as reasonably practicable; such as a passive fall prevention device, work positioning system, administrative control, use of ladder, etc.

The hierarchy of control measures allows employers to choose the appropriate control measure to implement within their business, if one control measure is not reasonably practicable to implement or comply with, but another control measure would.



Employers have an individual responsibility to assess the risk of the tasks they are undertaking, in determining what control measure should be used to comply with the Act and Regulations.

Following is a link to further guidance on the subject: [Falls Prevention](#)

SUMMARY OF: HOW TO COMPLY

There are many common solutions for preventing falls in the workplace, which can be readily implemented.

But it is not enough to simply eliminate the obvious risks – by law employers are responsible for controlling all potential safety hazards in their workplace.

Where solutions are not obvious, employers should use a process to help them determine the most effective measures for safeguarding their workplace from the risk of falls.

WorkSafe uses a range of guidance materials to advise on the processes and actions you must take in order to meet your legal obligations. Compliance Codes, Health and safety solutions and Guidance notes each provide detailed and specific advice for duty holders seeking to comply with the OHS Act and regulations.

FIND To prevent serious injuries occurring at your workplace, you need to identify all tasks that involve the possibility of someone falling more than two metres.

Tasks that may involve a risk of a fall include:

work done on any machinery, equipment or structure being constructed, inspected, tested, maintained, repaired or cleaned

tasks on a fragile, slippery or potentially unstable surface

using equipment to gain access to an elevated level or to work at an elevated level

work on a sloping surface where it is difficult to maintain balance

work near an unprotected edge or in close proximity to a hole, shaft or pit into which a person could fall

Some typical examples of work practices that involve the risk of a fall include:

maintenance work on a roof, such as gutter clearing, painting or roof restoration, with no guarding or fall protection

working from the bucket of a front-end loader or tractor or from a pallet lifted by a forklift

no guarding, railing or signage around holes, pits or shafts

fitting truck tarps by climbing across a load without using fall prevention

setting up a ladder on a slippery or uneven surface without securing it to prevent it slipping

using a cherry picker without a safety harness and lanyard connecting the worker to a suitable anchorage in the basket

FIX Work through this list in the following order to control the risk of falls at your workplace. In many instances, a combination of approaches will result in the best solution.

1. Do the work on the ground or on a solid construction

Example: Use tilt-up concrete construction instead of constructing the concrete walls at a height.

2. Use a passive fall prevention device

Example: Elevating work platform, scaffolding or guard railing.

3. Use a work positioning system

Example: Industrial rope access system or travel restraint system.

4. Install a fall arrest system

Example: Industrial safety net, catch platform or safety harness system.

5. Use a fixed or portable ladder, or implement administrative controls

Example: Establish a safe work procedure to prevent employees from accessing a brittle and fragile roof, and put up a sign.



REVIEW It's important to review your risk controls regularly to ensure they are implemented correctly and to monitor their effectiveness.

You need to review (and, if necessary, revise) your risk controls whenever any changes are made to the workplace that could increase risks, such as changes to the way work is done.

A review is also necessary if a health and safety representative requests one.

Employees and Health and Safety Representatives must be consulted when reviewing risk controls.

Members with further queries should contact the WorkSafe Advisory Service on 1800 136 089 or 03 9641 1444 or visit <http://www.worksafe.vic.gov.au>

GET STAFF UP TO SPEED ...

DISCOUNTED TRAINING – SPECIAL MEMBER OFFER

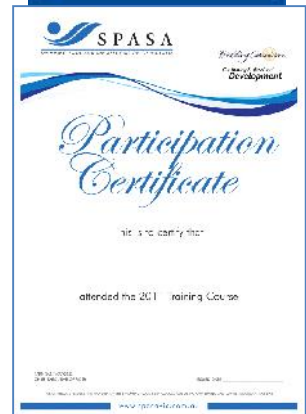
SPASA is running 2 days of essential industry training in late September specifically to assist members in preparing new / recent staff for the coming summer season.

This is a perfect opportunity for staff to gain valuable industry knowledge.

The "**Vital SPASA Industry Overview**" (find out what our industry is all about) & "**Chemistry-Basic**" courses are being held, **Tuesday 25 & Wednesday 26 September @ SPASA.**

Cost: Members \$135 Non Members \$235 p/day – MEMBERS BOOKING BOTH DAYS: \$200

Please send your booking requests, complete with attendee and company names, to: carolyn@spasavic.com.au



DON'T MISS THE 2013 POOL & SPA BOOK

Plans are well underway for the launch of next year's SPASA Pool & Spa Book – the premier print-based "consumer bible".



UNEQUALLED REACH + CREDIBILITY:

10,000 hard copies, 9,000 copies downloaded
& 85,000+ unique web visitors annually

Exclusive Member-only Benefit

In the next two weeks all advertisers in the 2012 (current) edition will receive a copy of their current adverts and a Booking Form.

All members are entitled to place advertisements in both the (print) Pool & Spa Book and on the SPASA website via a "Premium Listing".

Booking Forms for "New Listing" members will be emailed shortly ...

The SPASA Pool & Spa Book and association website – with 85,000+ unique visitors annually – are quite simply the most valuable marketing opportunities available to any Victorian industry participant.

Members seeking Full Page Advertising opportunities are invited to contact Asher Newton on 9501 2040

INVITATION: SPECIAL GENERAL MEETING

SPECIAL GENERAL MEETING
called for: 6pm, 12 September

Members in All Categories Welcome



AGENDA

1. Damien Smith & Mark Rudd, Enterprise Care and Brendan Watkins to discuss the benefits of the Constitutional amendments, questions to be called for. Gary Kilworth to call for **Vote on resolutions to amend the SPASA Constitution and Members Policy & Procedure Manual** (see below for overview).
2. SPECIAL PRESENTATION: **"Competing in a tough economy - covering sales, systems, efficiency & marketing & the benefits of growing in a zero growth climate"** Presented by: Jan Bidstrup - a certified Business Coach with ActionCOACH, the World's #1 Business Coaching Franchise (Entrepreneur Magazine, Jan. 2004 & 2005).

Jan's specialty is helping business owners spend less time working in the business and more time working on the business by putting into place the necessary systems, strategies, and tactics. He defines a successful business as: a commercial, profitable enterprise that works without you. In his coaching, Jan likes to act as an unreasonable friend who tells it like it is and keeps you working on the path toward your dreams.
3. Discussion around likely **Barrier Regulation change**. Particularly with regard **"non-permanent" fencing utilised in fibreglass pools**. Following meetings / site visits with the Building Commissioner, the association will present a brief report on progress of these changes, including the likely mandatory barrier inspection process.
4. General Business

Please RSVP to rose@spasavic.com.au

SPECIAL GENERAL MEETING VOTE: The association Board have been working on both strategic development and investigating improvements to the governance of SPASA. The Board have sought to adopt current best practice to the management and resourcing of your industry peak body. Full details of these Constitutional enhancements can be found in the SPASA August Bulletin. In summary - the main changes are:

- > A reduction in the Size of the Board – from a maximum of 12 to 10
- > All Board roles are for a minimum of 2 years, and terms will be staggered & Relates Directly to the Strategic Goals of the Association
- > Up to 3 Board Members to be appointed by the Board
- > Each Board Member to be Allocated a Portfolio that

CONTRIBUTE TO YOUR INDUSTRY

Board Nomination Forms will be mailed during September, but in the interim members are asked to contemplate nominating for the 2012/13 SPASA Board.

The association enjoys representation from members over a wide range of sectors of industry. Your Board is very keen to encourage participation from individuals who are willing to donate time to see our industry continue to prosper.

If you'd like an informal chat about the process, or your particular circumstance, you are encouraged to contact either:

President, Gary Kilworth 9855 1950 Vice President, Rob Kruber 9702 3144, Treasurer, Lindsay Hartshorne 9580 9016 or CEO, Brendan Watkins 9501 2040.



MEMBER LOGOS, STICKERS & POSTERS AVAILABLE

SPASA Member category logos are available for your use as an exclusive benefit of membership.

The logos, available in different digital formats to suit various needs (websites, professional printing etc), can be obtained by contacting Asher via asher@spasavic.com.au or 9501 2040.

Similarly, stickers and posters carrying the logo are available for members for use on vehicles and in retail premises – stand out from the pack by prominently displaying your member status.



We strongly encourage members to utilise their new logos on their uniforms, premises, stationery, websites, vehicles & promotional materials



LOOK THE PART THIS SUMMER

Get in early for your new summer uniforms & save!

The Association continues to work closely with clothing supplier Career Dressing to provide high quality and cost effective garments with the added option of co-branding with company, supplier and SPASA Member logos.

SPASA Pool Shop Member Tim Neish of Kew Swimming Pools who engaged Career Dressing to provide new staff uniforms said the following of his experience:

“Career Dressing were a fantastic company to deal with, their diverse range of garments made the choice far easier than I had ever anticipated when I was entering into the market for uniforms.

One key feature which led me to choose Career Dressing was the logo embroidery on the uniforms. This offers additional promotion for our suppliers and sends a clear message of professionalism and identity to the customer – which is a key element in developing a strong business culture.

Career Dressing were very punctual and helped in making the process of finding suitable uniforms extremely easy. Not only are the uniforms aesthetically pleasing, they are also extremely comfortable and the “dri-gear” range is perfect for the swimming pool industry.

Career Dressing has a fundamental understanding of the size and appropriate location of embroidered items, not only were they able to ascertain how I wanted the uniforms to look, but also embroidered.”

Career Dressing are offering a 20% discount off any regular priced garment/s (excluding embroidery & delivery) during September

Ian White and the team from Career Dressing will work to accommodate any request from a SPASA Member.



Career Dressing can be contacted on 9499 1301 or uniforms@careerdressing.com.au

Further information on available garments, including clothing catalogues and order forms, can be found in the Member Area of the SPASA website under the ‘Career Dressing’ tab.

WELCOME NEW SPASA MEMBERS

The Board of SPASA warmly welcomes the following new members to the Association:

New Provisional Member:

Building Permits Approved

Principals or Directors: Ross Thomson

Membership Category: Associate

Ezicleen

Principals or Directors: Peter & Daniela Davies

Membership Category: Associate

www.ezicleen.com.au

One Stop Pool Shop

Principals or Directors: Shane & Deborah Cherry

Membership Category: Pool Shop



Pristine Pools

Principals or Directors: William & Maree Haslett

Membership Category: Pool Shop

www.phillipislandpoolshop.com.au

ASSOCIATION CLASSIFIEDS

Rainwise are looking for a 'Jack of all Trades' to join our team in Coburg.

Duties will include, but not limited to –

- Pool servicing/maintenance
- Infield installations
- Deliveries
- Shop sales

You will have –

- Excellent communication skills and phone manner
- Good level of computer skills
- Ability to problem solve
- Punctual
- Attention to detail

Training will be provided so experience not necessary, but preferable.

Please send your resume to robertstyles@rainwise.com.au



Association Classifieds :: Member listing fee: \$100 :: Non-Members \$200 - Adverts will be run for 2 editions.

Interested parties should email their text (logos also accepted) - not more than 100 words - to rose@spasavic.com.au

MEDIA RELEASE

POOL+SPA
DESIGN | CONSTRUCTION | OUTDOOR | MAINTENANCE | EQUIPMENT

Pool+Spa, Australia's original and most influential pool and spa industry magazine has a new editor. Rebecca Brennan dives headfirst into the publication's 3rd issue, which is set to be released on October 21 2012.

Her first issue will cover the first stages of the building of the Hornsby Aquatic Centre, development in pool filters, safely removing asbestos from pools and more.

With a background of professional writing and media, Rebecca has contributed to a number of Fairfax community newspapers, produced for 2SER radio programs and coordinated numerous government publications.

Rebecca joined the Universal team eight years ago as Editor of *Outdoor Design Source* – Universal's directory for the external works industry. The ODS Network of print, online and e-news dedicates significant content to pools, spas and all related products and services. After her many years in corporate communications, Rebecca is thrilled to be back in the publishing world; "*Pool + Spa Review* has a long history and I am determined to work with the industry to ensure the continued success of this inspiring publication."

Universal Magazines is also the founder and publisher of *Poolside* and *Poolside Showcase*, which have been promoting Australian pool builders and manufacturers for 17 years.

Pool+Spa was relaunched in June this year. Featuring a sleek redesign and a focus on insightful and topical feature articles, industry news, product reviews, case studies and business advice, *Pool+Spa* remains an informative resource for all professionals in the residential and commercial pool and spa industries.



***Pool+Spa* is a free title for industry members. For your free subscription please visit www.poolandspareview.com.au**

To learn more about *Pool+Spa* magazine, and how you can take advantage of our advertising opportunities, please contact: Rosemary Wood on 02 9887 0619 or Pilar Danlag (Victorian sales) on 03 9694 6403.

Publishing manager Emil Montibeler on 0411 424 335 or emontibeler@universalmagazines.com.au

For editorial enquiries please contact Rebecca Brennan on rbrennan@universalmagazines.com.au

About Universal Magazines: Universal Magazines is Australia's largest niche publisher. Universal's 40 magazine titles include leaders in home, craft, bike and lifestyle categories, plus 12 niche web destinations. The company owns Westwick Farrow, the Australian Publishing Company and Universal Online Media. Universal Magazines is an independently owned private company.

QUOTE OF THE MONTH

“

January 10. Got up. Went to Twickenham. Rehearsed until lughtime. Left the Beatles. Went home.

”

- George Harrison's 1969 Diary entry, quoted in the Daily Telegraph (London)

Media Coverage on Pools, Spas & Energy Use

<http://www.theage.com.au/money/tools-and-guides/lighten-the-load-20120821-24j38.html>

Remco has raised the bar for automated pool cover systems,
and is proud to offer the **ALL NEW COVREX**

Swimroll - Foam Filled



Swimroll - Foam Filled offers:

- Increased insulation
- More buoyancy = maximum safety
- 100% hail resistant
- Industry leading **5 year warranty** on slats
- Fully compatible with all of our automated roll-up systems

Want to know more about the ALL NEW Swimroll - Foam Filled range?
Visit www.remco.com.au or **FREECALL 1800 652 962**

Remco Australia Pty Ltd 12 Monomeeth Drive, Mitcham Victoria 3132 Australia
Telephone: +61 (3) 8833 3800 Facsimile: +61 (3) 8833 3801

MOBIL TRANS POOL/SPA

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2012 SPASA CALENDAR



SPASA TRAINING – WHAT IS THE POOL & SPA INDUSTRY ? A VITAL INDUSTRY OVERVIEW: 25 September

SPASA Training Centre, Notting Hill – Tuesday 25th September 2012

SPASA TRAINING – CHEMISTRY - BASIC: 26 September

SPASA Training Centre, Notting Hill – Wednesday 26th September 2012



2013 POOL & SPA BOOK : BOOKINGS CLOSE : 19 October

Bookings close at 5pm for the coming print edition and on-line Premium advertising

ANNUAL GENERAL MEETING : 14 November @ SPASA

All members are invited to the presentation of the FY2012 Annual Report and announcement of the 2012/13 Board. Meeting to commence at 6pm sharp, refreshments provided after meeting

2013

POOL & SPA EXPO at MCEC (Summer Show) : 1 – 3 February 2013

For bookings, contact Noel or Mac at AEE on 9676 2133

SPASA GOLF DAY : Friday, 15 March 2013

At Kingston Links, Corporate Avenue, Rowville 3178. Fore!

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